

Pricing models

As a rule we use Fixed price model for Offshore Software Development and Time & Material model for Remote Staffing. However, for the convenience of our clients we can use more complicated schemes.

Rates and Payments

Our prices are very reasonable. Obviously, hourly prices may vary depending upon the complexity of the task and skill sets of engineers involved in the development. However, in any case our customers may expect 3-4 times lower rates than that of European or US companies.

Our agreements with the customers always include a payment schedule where customer's payments to us are preconditioned with completion of project milestones and approval of results.

Outsourcing advantages

Cooperation with offshore company has some significant advantages, such as:

- Cost. Using offshore programmers is more cost-effective than hiring domestic experts. Besides direct salary savings you have many additional benefits because you do not need to provide office space, parking, insurance, or tax-payments for your developers. And finally, you no longer have to purchase and maintain hardware and software to support your developers.
- Startup time. Often this is much faster than trying to staff a project in-house. Normally projects can be started within days.
- Availability of experienced specialists in various areas of IT. Shortage of domestic professionals is a good reason to outsource your project to offshore team.



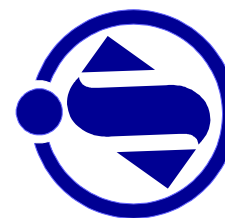
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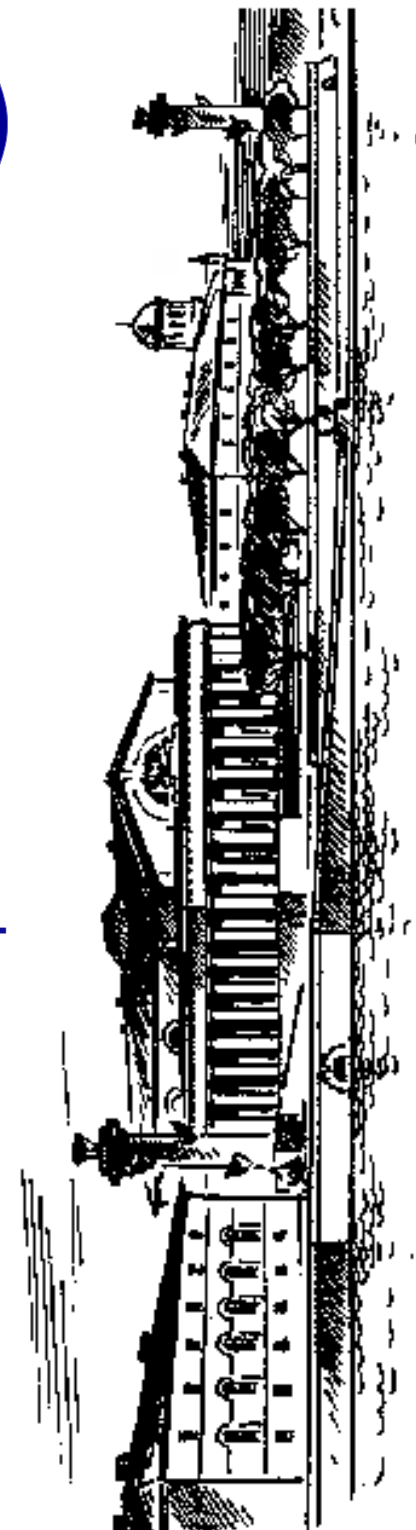
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INTELLIGENCE-SOFT

St. Petersburg, Russia

Offshore software development



Who we are

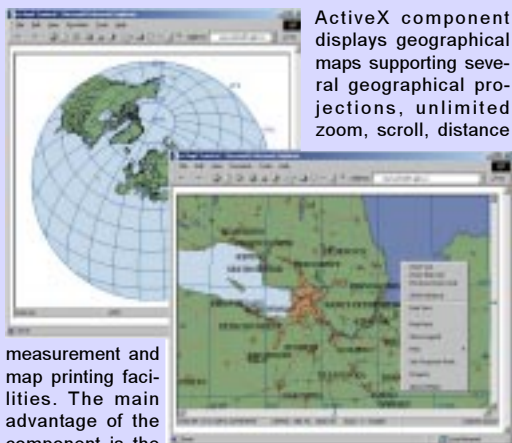
Intelligence-Soft is an offshore software development and web-design company residing in St. Petersburg, Russia.

Our history

Andrew Kuchukov and Alexander Butovsky (Russian software professionals) founded Intelligence-Soft in 1994 as a company oriented on the Western software market. Since that time the company successfully delivered more than 30 programming and web-design projects ordered by customers from USA and Western Europe. At an early period of our history Intelligence-Soft engineers became one of the most proficient groups in Prolog programming and Artificial intelligence technologies due to the close collaboration with Danish software house Prolog Development Center – the developer of world famous PDC Prolog, Turbo Prolog and Visual Prolog. Later we expanded our area of interests and involved software professionals and web-designers having significant experience in various technologies from low-level Assembler programming to the development of corporate information systems and web-portals.

Our projects

COM/ActiveX-based Internet application for Nuclear Emergency Management System



ActiveX component displays geographical maps supporting several geographical projections, unlimited zoom, scroll, distance

measurement and map printing facilities. The main advantage of the component is the original algorithm of map data exchange minimizing the traffic between data storage and client, specially optimized for Web-based applications with data transfer via Internet.

Nowadays

At present the most of our projects are related with contemporary Internet technologies – the development of database-driven web sites, content management solutions, web-based application services, COM/ActiveX components and client-server solutions based upon these components. However, traditional programming tools are not discarded – we still keep our expertise in C++, Prolog, Visual Basic and use these deserved technologies in many projects.

Today Intelligence-Soft is a rapidly growing enterprise incorporating a team of highly-qualified IT professionals and software development processes, which meets the international standards of planning, management and quality assurance.

Business models

Our work is based upon the following business models:

- Offshore Software Development: The development work is carried out in Russia. Highly-educated IT professionals are very reasonably priced in Russia. This gives a tremendous cost-advantage to our customers.
- Remote Staffing: Our customer hires our consultants with the necessary skills remotely and manages their work as if they were their own employees. We will provide the infrastructure and resources. This is suitable for clients who need dedicated personnel on a long-term basis.
- On-site Consulting: Our consultants can provide customers with software solutions on-site.

What we do

Intelligence-Soft engineers have an expertise in various areas of information technology. This is only a short list of the most general areas. Contact us for more information.

Our projects

Examples of Web-graphics created by Intelligence-Soft designers



Our credo is integration of programming technologies and excellent artistic taste with our customer's marketing needs and corporate image. It means that before starting any drawing, we will carefully listen to your company's «story», we will understand your corporate image, history, products, target markets, and marketing needs.

- Application programming – the development of general-purpose business applications.
- Database development including T-SQL and PL-SQL programming.
- Internet/Intranet programming – the development of web-based applications and database interfaces, e-commerce and content management solutions, COM/ActiveX components, TCP/IP programming.
- Prolog programming – the development of software based upon artificial intelligence technologies.
- Web graphic design.
- Multi-platform programming - the development of portable software and conversion of existing software from DOS, OS/2, Unix, 16-bit Windows to Windows 95/98/NT/2000.
- Software localization and translation into foreign languages. Creation of hypertext or HTML-based help systems, writing software product manuals and user's guides.

Our mission

To engage the best IT experts in order to provide our international clients with reasonably priced high quality software products and services.